

North Central Illinois Logistics Council
Meeting Minutes
August 20, 2009

The North Central Illinois Logistics Council members and guests were welcomed to the meeting at IVCC by Ray Gatza.

MEMBERS PRESENT: DeAnna Carlson, Blouke Carus, Christine Dahm, Tim Fonderoli, Pam Furlan, Ray Gatza, Bruce Hartman, Joel Lent, Kevin Lindeman, Elaine Novak, Boyd Palmer, Jeromy Raatz, Mike Reidhl, Louie Sekula, Tom Spelich, Roger Stevernson, Kevin & Amanda (News Tribuen-Reporter & Photographer)

Ray Gatza then introduced Bruce Hartman who presented on the Illinois Valley Community College Truck Driver Training Program.

Bruce talked about where the Truck Driver Training program started from and where they have moved to now. They program started in April 2000 in a temporary building that was over 40 years old. They moved into the new building in July 2009 and if anyone would like to visit, please feel free to come over after the meeting or anytime they are on campus. Some highlights from the presentation include:

- Average training of about 100 students a year
- Does a pre-interview with students before they can sign up for the class to make sure that they understand the industry
- 160 hours for the class—48 hours in the classroom & 112 hours behind the wheel
- Offer both classroom and equipment training
- Before they start the class, students have to have read the CDL manual
- Manual takes 10 to 15 hours to read depending on the individual
- Have to complete DOT drug screen, physical, and driving history before they come to class
- 1st week -40 hours in the classroom the day class meets 8:00-4:30
- Prepare them to take the permit test, which is general knowledge combination air brakes
- They take a pretest so they know what they need to review
- Work on getting Endorsements: Tankers, Double/Triples, and Hazardous Materials
- End of the first week they have done six tests for the state of Illinois and have all their endorsements and end up with their Class A permits
- We also teach hours of services
- Average age is late 40s, oldest was 72 years old, have to be at least 18 years old
- Classes are in groups of 3, 6, or 9; lately been running classes of 9
- IVCC does 3 students per instructor; in Illinois you can do 5 to 1
- We lock in tests times for our students to test in Princeton
- Have the lowest drop rates on campus
- Many jobs are regional or over the road
- 11 staff members (9 instructors, Bruce & Administrative Assistant)
- Total cost of program is \$3,207 which includes fees for DOT drug screen and permit
- Hold classes at Wabaunsee & Sauk Valley Community Colleges

Bruce then took questions:

- Are physical aspects of the job explained?
 - During the pre-interview Bruce explains that there are places where the driver unloads the truck and what that entails. Also, have recruiters come through and talk to the classes to explain what jobs entail.
- Do couples and women go through the program?
 - We had a couple from Chicago go through the program. 7% of the students are women.
- Do you do interviewing skills or how to apply on-line?
 - Trying to go to the on-line applications, but as of right now they are still filling out paper applications. Most students are computer literate.

- How many graduates have you had?
 - Over 1,000 students have graduated from IVCC in the last 9 ½ years. Around 1,350 students total from 3 locations.
- Do you offer refresher courses?
 - Only for our students and if they have a job lined up when they get done.
- How does the 65 MPH speed limit change affect your students?
 - Most of the roads that we are on won't be affected by the change. Also, the instructors won't take the student to 65 MPH until they know the student is ready.
- What are the federal laws that they can drive (hours of service)?
 - Hours of service is taught because the advisory committee requested it. They can drive a total of 11 hours and be on duty a total of 14 hours consecutively. We have DOT officer come into the class to talk.

Please stop by to see the new building after the meeting.

Best Practice: Mike Reindl of PAL Trucking & Leasing (www.your-pal.com) presented information on his company. Some highlights from the presentation follow:

- Started in business in 1993 in St. Louis, MO; have expanded over the years to Kansas City, KS and Indianapolis, IN
- Have 7 locations in the USA
- Do short term rentals, leases, lease to own, will buy a companies trailers and lease them back
- Costs of semi trailers varies:
 - \$22,000-Dry
 - \$80,000-Refrigerated
 - \$22,000-\$28,000-Flat
 - \$130,000-Trailers that haul windmill parts (custom trailers)
- Have PSI system on their dry vans, which monitors the tires pressure to make sure it is at the optimum level
- Use satellite communication on dry vans
 - Mounted to roof
 - Battery that lasts 5-6 years
 - Helps with trailer utilization, yard checks, customer service
 - Can set sky fences which let you know when the trailer enters a building area
 - Can track the route the trailer has traveled
- Some best business practices:
 - Network with other businesses using:
 - Facebook
 - Jigsaw
 - Linked in
 - LinkedIn.com
 - Join groups
 - Free
 - Good source of information
 - Builds you as a brand to the market
 - Twitter
 - MySpace

Warehousing & Distribution Certificate Program Update

Elaine Novak, Dean of Career & Technical Programs at IVCC, gave an update on the current enrollment numbers. There are around 4 or 5 students in the courses. We continue to hope for more enrollments.

Pilot Program Update

NCILC is going to a meeting with the K-12 Superintendents and principals on August 27 & September 3 in Ottawa, about having time to talk with the students about going into the Logistics field after graduation.

Clover Technology may be the company partner for the after school program. Would like to have 2-3 days a week with 10-12 hours per week for the students to work at the company.

Open Discussion

- Are looking to expand the steering committee and would like to add two more people to the committee. If you know of anyone or if you are interested please let Ray Gatz, Kevin Lineman, or Boyd Palmer.
- NCLIC membership application was passed out to everyone so that they could get current information on all the members. The list is only for the NCILC and will not be shared.
- An Evaluation Sheet was distributed. Everyone was encouraged to complete the evaluation and also provide suggestions for future speakers and topics of interest on the form.
- Next month, Dave Carlson, from Berryman Trucking to present on Recycling and Going Green Initiatives
- The meeting was adjourned at 9:10 a.m.

Evaluation
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 August 20, 2009

	Rating Scale				
	<u>Excellent</u>	<u>Above Average</u>	<u>Average</u>	<u>Below Average</u>	<u>Poor</u>
<u>Overall Content</u>					
Degree to which your objectives and/or Expectations were met	5 8	4 2	3	2	1
Degree of usefulness in your job	5 5	4 2	3	2	1
<u>Presentation</u>					
Bruce Hartman, IVCC “Truck Driving Training Program”	5 8	4 2	3	2	1
<u>Best Practice</u>					
Mike Reindl, PAL Trucking & Leasing	5 7	4 3	3	2	1
<u>Meeting Facilities</u>	5 7	4 2	3	2	1

What did you like best about the program? **>Knowledgeable, concise >Well presented, full of info about this program >Mike brought in networking to business applications >Allowing “Best Practice” presentation >Great meeting. Glad to find out more about IVCC and what it offers. Network infor great. Super info.**

Do you have any suggestions for future speakers? If so, please provide names and contact information, if available.

Do you have any suggestions for future topics? If so, please list the topics that you are most interested in.

Are there any changes or improvements you would suggest for our meetings? Yes No **4**

If so, what? _____

Would you be willing to share best practices at your company? Yes No

If so, your name and company: **Tim Fonderoli, Storage Solutions**